

Sale Committee

October 16, 2023

Attendees: Vickie Willcox, Luann Mann, Holly Daughtery, Carmen Hartzell, Gary Goettemoeller, Dan Arling, Jim Dirksen, Jayden Hicks, Joseph Helfrich, Ron Crist, Adi Schmitz, Michael L., Jen Schlechty, Russ Skaggs, Becky King, Mike and Linda Fourman

Meeting was called to order by Gary. Secretary minutes were passed out. Jim made a motion to accept the minutes and was seconded by Luann. Motion passed. Treasurer report: \$5136.87 is the ending balance with a few more bills to be paid. Holly made a motion to accept the Treasurer's report and was seconded by Jim. Motion passed.

Old Business: Livestock Sales: Last year we had around \$704,000. This year we have \$724,195 with 446 lots. We still have 150 Buyers outstanding. Waiting until the December meeting for Junior Fairboard to make a decision about going through the live sale.

Auctioneers: Joseph Helfrich and Ron Crist were asking if we are going against the Ohio Revised Code? Suggests keeping the Buyer Sheet but if we go over the bid sheet that the kids still get the bid sheet and the money that is added if the amount goes over the bid sheet. The add on is what is being used now. When you are auctioning you are giving the opportunity to go over the bid sheet. If you are strictly going by the bid sheet there really isn't a need for an auctioneer. We are selling the opportunity to add on when using the auctioneer and the bid sheet. We need to have the wording in place so that there isn't confusion. We are technically violating the law the way we have been doing it. Joseph and Ron will type out the terms of the auction. This will also not waste time pretending to do an auction. The auctioneers can jump the bid.

Buyer Breakfast: Everyone thought it went well. The buyers appreciated being able to talk to the kids with a one-on-one interaction. Next year we need to do multiple announcements during the Sales. We need to have a flyer on the front of the sale bill maybe say Welcome Buyers and say something about the breakfast. Have the kids include it in their buyer letters. Also let them know that the Buyers can pick up their invoices at the breakfast.

New Business: We need to look into internet bidding. We will probably have to look into having someone else to do it. Fair Entry does not work for our sale capacity. Mercer County has a CPA run the internet and Sale of Champions and they donate their time. We need to keep this in the back of our mind and watch other counties that use it. There were questions whether we can post a list of the kids that are selling their projects and who would be monitoring it to put it out there publicly. We will have to maintain what we have since we don't have a program established as to what we will use.

We appreciate all the work that the ladies do to help with the Sale.

Elections: Gary and Jim are no longer advisors but are willing to stay on the board as buyers. Luann made a motion to keep all the officers the same and was seconded by Mike. Motion passed.

Jim made a motion to pay the existing bills and was seconded by Jayden. Motion passed

Jayden made a motion to adjourn the meeting and was seconded by Luann. Motion passed.

Next meeting November 20, 2023 at 7:00 p.m. Secretary's Office