

Sale Committee

October 21, 2024

Attendees: Vickie Willcox, Grace Graf, Emily Graf, Jenna Godown, Laney Fourman, Rorie Stump, Heather Fourman, Amanda Brewer, Holly Daugherty, Kim Hershey, Betsy Petitjean, Luann Mann, Dena Wuebker, Christoph Keller, Gary Goettemoeller, Katelynne Michael, Bryce Watson, Russ Skaggs, Jessica Gower and Becky King

Meeting was called to order by Gary. The minutes were handed out. Dena made a motion to accept the minutes and was seconded by Holly. Motion passed. Did not have the Treasurer report as Jessica was not here yet.

Dena had the Early Bird report on the Celebration of Achievements in the Sept. 29th issue and it was all free. There are no outstanding bills.

The \$8.00 per lot fee was paid for by Keystone in Eldorado by Rick Clark. We need to have the kids say thank you to them. Thank you to all the people who put the sale together.

We are down to \$27,600. Jessica sent emails on Thursday. We had almost 650 buyers which is about ½ of the buyers in the past. \$518,446.09 total amount. We thought we would be down this year. Mercer county was also down this year. The economy was also a factor.

Discussion about getting more serious buyers there. Mercer county did some kind of Multiple Buyer Sheet at their Champion Sale. We had 33 Buyers sign up at the Sale for the Champions. Talk about moving the sale to Thursday. It was noted if we change the date will the Senior Fairboard be there representing since we recognized the Senior Fairboard at the Celebration of Achievements and there were no Fairboard members there. Dena also heard feedback about their absence. Sam Custer said he will come back next year. We need to intermingle the awards between the auction. Suggested to have all the Champions and the Reserve. Rory made a motion to change the Celebration of Achievements to Thursday night with the same time schedule and was seconded by Grace. Motion passed.

Buyer complaints was the Dairy Baskets. They were a flop this year. They weren't online and there wasn't anywhere to put online to be a buyer. Discussion about what to do with Dairy to sell and possibly egg layers that we do on market poultry. What about auctioning off a gallon of milk, 1 carton of eggs and 1 lot of wool at the Celebration Achievements? Discussion that some buyers were glad that they could be able to keep people from just putting their name and bid on their sheet that they did not agree to. When going online that prevented that situation from happening. It was asked if we could open up the online sale a little earlier. We have the issue of those who get DQ or not make weight and that has to be done by BW. If we delay the closing date it will affect the kids getting their checks. Vickie made a motion to allow for 1 lot for a

gallon of milk and 1 egg carton and was seconded by Laney. Motion passed. This has to be recommended to the Senior Fairboard.

We need to have a recommendation for support of the online sale from the Senior Fairboard. There was one Senior Fairboard member that was against it and voiced it in their barn. We need all Senior and Junior Fairboard members to support the recommendations that were passed. It was asked if it would be helpful if we as a Sale Committee speak to them. It was suggested that it might be better to talk to them outside of a meeting.

It was discussed that the Buyers did not read their letters. How do we reach them so that they will have the information on the process? Suggested to have a link on the website.

Discussion about the sound system in the Cattle Arena. They are working on it.

The kids have started getting their checks. If they haven't it is because their Buyers haven't paid.

We can have a motion about extending the sale at the next meeting.

Breakfast was not heavily attended this year as it was last year. Is that something to cancel or just put money toward the Celebration of Achievements? Maybe have a representative/exhibitor take a trinket or plate of cookies to the Buyers afterwards? Maybe give a voucher for a dinner at the Steak and Chop tent? We can discuss this at the next meeting.

We will need a motion for a donation to Darke DD for the use of their facility for our meetings at our next meeting.

Luann made a motion to adjourn the meeting and was seconded by Grace. Motion passed.

Next meeting November 18,2024 at 7:00p.m. at Birchwood Training Center